PURCHASE & REGISTRATION



Program 2025
Europe-Roadtrip
Company



# PROGRAM OVERVIEW

Find, Register and Own a vehicle in Europe with the Purchase assistance program of Harro in Europe

#### Program

- Advise of brand and engine
- Advice on return on investment.
- Finders service, contact and negotiation
- Registration and Insurance



- Find the best vehicle on the market
- Own a vehicle for several year
- Make use of storage and delivery options throughout Europe.





# STARTOF PROGRAM

How do we start our journey into the European RV world.

#### Task

Determing Budget
Talking about different RV's and
Set-ups, Return on investment and
price quality relationship.

#### Goal 1

Finding The RV set-up most suitable for you.

#### Goal 2

Determine best quality brand for setup and investment budget.





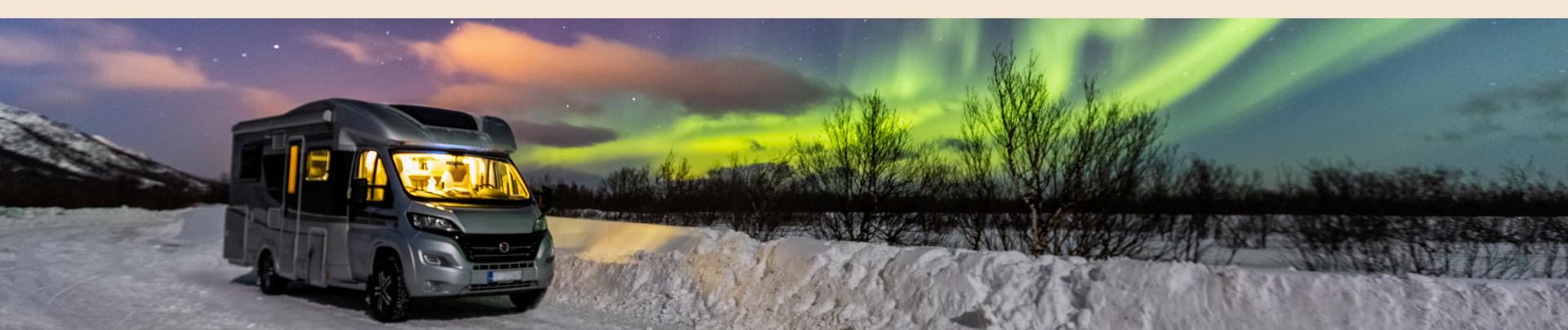
# WHAT WILL HARODO

Besides all the hours and costs for drivers and facilitating, here is what you can expect from Harro.

#### What to expect.

- Several searches for the right vehicles on markets in both Germany, The Netherlands and often Belgium and France.
- Offering his experience to offer an honest opinion.
- Multiple investment options to choose from.
- Contact dealers, find trustworthy listings and advise the right price.
- What to expect from your vehicle, possible maintenance or potential issues.

- Harro will organise all
   administration such as getting
   license plates, registration,
   insurance, road tax and the payment
   of their fees.
- Harro will help you along the way and will make sure the vehicle is at his storage facility all ready for you to arrive or come back for multiple trips throughout Europe.



## PROGRAM TIMELINE

01. 03.

#### Preperation

Exploring the market, budget, gaining knowledge and determing our search and direction.

#### Downpayment

Exploring some options and listing potential RV's. To act quickly it will be good to place a downpayment or proof of trust.

#### Contact

Contacting dealers or privates to gain knowledge about the RV and organising a moment to check the vehicle in real life and shared negotiated price.

#### Purchase

At this moment we expect that the full amount has already been transferred and we can discuss the storage and deliver until your arrival.



## PROGRAM TIMELINE



#### Planning your Arrival

At this point we will discuss your arrival, to make sure the vehicle is ready for your first journey the moment you arrive.

#### Registration & Insurance

We will register the vehicle on our companies name, by contract you are the legal owner and liable for the vehicle. Fees are paid yearly.

#### Airport Pickup

The first time you arrive can be anywhere in Europe, the easiest would be in Amsterdam where we offer an airport pickup.

#### Explanation

We will explain all the ins and outs of your vehicle so you can start your first trip with comfort and ease! Enjoy your travels!



# SHARED NEGOTIATION

No hidden differences in buying and selling price. We will benefit both to get the best deal possible!

#### Negotiation

To make negotiating into a sport without being rude of course we hand a 50% win, reason one is that we will need this to make the program cost efficient after paying all taxes and expenses, but also for the transparity of our shared interests.

#### Sharing is Caring

No hidden costs and no sneaky price differences between your price and ours, we are fully transparent and make usre we both benefit.

The price that we negotiate off will be shared 50% so when we negotiate 2k off we will both benefit 1k there for we make sure that we already found the best deal before entering a negotiation.





# OWNING AVEHICLE

Now you own a vehicle in Europe feel free to make use of our services.

#### Multiple trips

We offer help and service for storage, maintenance, repairs and you have even relocations between your trips. Why not start your next trip in sunny Spain?!

Harro's you have advice.

Keep

#### Personal manager

Harro's team will be a lifeline for when you have questions or just need some advice.

Keep your vehicle up to date While you are in your home country you can make sure your vehicle is ready for your next arrival.



## TERMS & CONDITIONS

Mediation contract between you (buyer) and Harro (mediator)

#### Contract

Withing the mediation of the purchase of a motorhome for [signed] referred to as buyer and Harmen Mulder (referred to as Mediator) parties agree on the following terms.

1) Return Policy for complications before the deal/purchase of the vehicle.

The buyer will transfer at least 90% of the costs before the mediator will agree on the purchase with the seller. The amount transferred minus the costs and fees of the mediator will return to the buyer when there is no deal or there are complications independently of the buyer.

2) The mediator will communicate with the seller, he has the given authority to negotiate in the name of the buyer and make a deal and purchase to the limits and ideas that was previously discussed by written conversation on e-mail or chat.

3)mediator will not be held responsible for a warrantee of the vehicle as he is only authorized to purchase on behalf of the buyer. Any failures of the vehicles that are not foreseen and not caused by the mediator will be in the risk of the buyer. Any exterior damage or failures and doubts will be discussed before the purchase of the vehicle to the limits set by a written conversation on either chat or email.

After the purchase between seller and mediator took place the buyer is the legal owner and liable for the vehicle. Roadtax, insurance will be paid with a 12 months advance. The mediator will charge a yearly registration fee for the registration of € 1300,- Registration will be paid yearly. Year will be paid upfront. When a customer is not responding nor paying bills while travelling for over 4 months with several payments outstanding the car will be registered as stolen. Unless the customer has communicated and/or is in some kind of distress in which he was unable to keep contact, registration and insurance is able to be put on hold to save costs and risk by the company. The registration program can be ended with at least a 6 months notice. The buyer will be held responsible for fines and has an own risk of € 1000,- per damage claim. A € 1000,- bond will be asked to secure the advance payments of speeding and parking fines or other costs that are caused by the buyer.



## Program Costs

One time fees



#### **Hourly rate**

Included of all hours spend



#### License plates

Price is including registration plates and papers.



#### **Administration**

All administration such as insurance, registration and accountancy.



#### **Explanation**

Upon arrival you will get a full instruction about your vehicle/RV



#### **Tax & Expenses**

The price is including all taxes and extra expenses made by us except for Fuel and extra's booked.



Finders fee & Program price.

€ 3000,-

one time cost

Starting the program will involve several tasks, we offer an including offer so you know exactly what you can expect to find, purchase and own a vehicle in Europe.

Besides our program costs, we charge an annual fee and a security excess deposit.

### Annual fees

Fee's are paid on a yearly base. Costs for full comprehensive insurance are € 365,- per month.



**€ 1400** year

**Registration Service** 

- Registered on company name.
- Administration costs
- Legal owner by contract.

**\$140,-**/month

#### **Basic insurance**

- Insured as a non-european citizen.
- Insured in all EU countries besides, Ukraine, Russia, Belarus and Morocco.
- Mandatory third party insurance.

€99,- /month

#### Roadtax

- Govremental tax
- Diesel Emission fees
- No Toll in BeNeLux and Germany

### **Insurance Options**

There is a difference between Dutch or German licensed vehcles in terms of insurance options, ask us for more information



€ 140,-/month

## **Basic Mandatory Insurance**

- Third party liability
- Covered for damage you cause.
- € 1500 excess per damage

€ 385,7month

## **Full Comprehensive**

- IAll risk insurance, plus third party.
- Specific details for certain scenario's, see policy.

#### € Free /month

#### Roadside Assistance

Help us explore options—we currently do not have a dedicated roadside assistance provider for our customers. However, we will assist you personally wherever possible. Selfsufficiency is encouraged, and finding a mechanic remains your responsibility, though we are here to help guide you.

### Quotation for first year

Before certain actions Harro may ask you to pay a proof of trust to start the program.





#### € 3000,- / one time

Full purchase assistance program.



#### € 1400,- / yearly

Yearly registration program.



#### € 1000,- / Excess Bond (will be returned)

One time Security Excess to pay for insurance claims or other unexpected costs. Will be returned after program.



#### € 1656,-/ yearly

12 months of mandatory third-party insurance. Price can change per vehicle.



#### € 1176,-/ yearly

Govremental roadtax and emission per 12 months.

Total of start year & program. incl onetime costs.

€ 8232,-

incl 21% VAT.

#### Extra potential costs:

Extra costs can be add-ons ordered, fuel costs, or when a vehicle needs to be picked up further away costs for a hotel, expenses or aeroplane ticket. When a vehicle is further then 2 hours we will charge € 0,25,- p/km for fuel costs per vehicle..

### **Extra Costs**

The total price is excluding following costs.



#### Fuel costs for pick up the vehicle.

For purchase destinations we charge fuel costs for pick up, and checking out the vehicle.



#### **Hotel expenses**

For purchases further then 5 hours driving we charge a hotel expense night of € 175,-



#### Add ons

For extra wishes like building up solar panels or new MOT on vehicles discuss the options with us to get a price and idea. We offer LPG Fill station, Solar panels and more.



#### **Fines & More**

During your trip we will charge € 30,administration costs for fines coming in. We will pay the fine and send the invoice to you by email.





## AGREEMENT

By signing you agree to the quotation and terms and conditions stated in this document.

By transferring the quotation with a written agreement of the terms and conditions, the document will be considered signed and agreed upon.

Details

Name.

Passport nr.

Signature:



## BANK DETAILS

Most of our customers use Wise or a transfer application online. Keep in mind the average time for an overseas bank transfer is 2 or 3 days.

#### **Bank Details**

Account Name: Europe-Roadtrip.com

Iban number: NL25KNAB 0256 5889 96

SWIFT(BIC): KNAB NL 2H

Bank name: KNAB BANK Bank Address

Street: Capellalaan 25

Postal code: 2132 JK C

ity: Hoofddorp

Country: The Netherlands

#### **Intermediary Bank**

Bankname: ABN AMRO SWIFT(BIC): ABNA NL 2A Street: Gustav Mahlerlaan 10

Postal code: 1082 PP City: Amsterdam

#### **Recipient (company)**

Street: Drostenraai 31

Postal code: 7914RT

City: Noordscheschut

Country: The Netherlands

#### **Personal info Recipient**

Name: Harmen Wietze

Last name: Mulder

Date of birth: 14th march 1995

#### **Company Details**

Name: Europe-Roadtrip.com / Harro in Europe

KVK Number: 67565492

VAT Number (BTW): NL219824976B01

Email: info@europe-roadtrip.com

Phone: +31636590880

